

Case Study

Top Oil & Gas Company



Opportunity

As part of the organization's 2020 Accelerated Transformation Project, the legal department of the largest non-traded Oil & Gas company was tasked to transform its legal service delivery model. We were initially engaged to develop a multi-year strategic technology plan and were subsequently retained to develop an end-to-end Outside Counsel Management Program to maximize the value of procured legal services.

#1	#2	#3
We led an external spend assessment that involved gathering detailed task and activity data from all Outside Counsel.	Performed thorough analysis of how firms were being used for different type of matters.	The portfolio was prioritized according to a risk and value matrix, and a Make v. Buy model was developed to determine how to reduce cost whilst maximizing value.

Results

The department was restructured to allow work to be performed and managed more efficiently. A number of functions were identified for outsourcing to alternative legal service providers to yield significant cost savings.